

## Jerry Larson

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### *We Help Companies...*

- Grow & Adapt to Growth
- Reduce Costs
- Reduce Working Capital
- Innovate the Experience of their Customers

### *...In the Mid-Market...*

- Manufacturers and Distributors \$100 MM - \$4 B in Revenue
- SAP Software Users (any)
- Experience Across Many Industries

### *...With a Unique Proposition*

- Seasoned Consultants in a 'Non-Leveraged' Model
- More Competitive than Large Firms, More Horsepower than Smaller Ones → Hard ROI

## Companies Turn to Us to Help Them through “**Transitional Events**”

- **Structural Operations Evolution:** footprint optimization for step-change in cost structure and leveraged capital investments, outsourcing, acquisition integration / divestiture, facility planning & consolidation, resolution of capacity constraints, productivity and lead time improvement
- **Supply Chain Transformation:** need for dramatic margin improvement, working capital reduction, service level improvement, purchased materials cost reduction, increased flexibility and responsiveness
- **Leadership Transitions:** for sudden or inconvenient changes, we can step in to take charge of day to day operations at the Director, VP and COO level to avoid the pressure of a crisis
- **Software Selection:** we've applied our unique methodology to conduct dozens of objective selections and have experience with several industry-specific solutions
- **SAP Software Implementation:** ERP upgrades, module extensions, optimization

### *Two Highly Unique Solutions*



<http://bit.ly/2qcLeC>



<http://bit.ly/15TGXG>

- Proprietary 'pull through' approach to align technologies and process automation based on strategic value
- Leverages existing ERP tools to streamline & automate processes for efficiency and significant cost reductions
- Creates self-funding project portfolio *and pays for* technology where it will drive improvements
- Establishes repeatability and scalability of processes
- **High-ROI** assessment process: > **10:1 return**
- Dynamic demand-driven software that supports Lean
- Resolves the limitations of MRP: provides real-time visibility across planning, scheduling and execution to synchronize orders, material arrival and production
- Ideal for complex ETO / MTO / ATO manufacturing with high demand variability
- Integrates with legacy systems to avoid ERP replacement or extend life of existing platform

### Representative Clients

