

ROCE: Return on Capital Employed

Pragmatek's 'Asset Efficiency' Service That Reduces Working Capital & Structural Costs

HOW IT WORKS

- ◆ Pragmatek identifies the leverage points to reduce capital used to generate revenue.
- ◆ ROCE targets ways to **increase productivity of inventory investments**.
- ◆ ROCE **decreases cash-to-cash cycle time** for Accounts Receivable.
- ◆ ROCE **rationalizes** investments in Plant, Property, and Equipment (PP&E).
- ◆ Make Versus Buy analysis identifies ways to **structurally focus operations** for competitive advantage and lower investment and costs.

WHAT'S YOUR BUSINESS PAIN?

- ◆ Do you suffer from a shortage of 'right' inventory and an excess of 'wrong'?
- ◆ Do you have overcapacity or need to make new investments in PP&E to grow?
- ◆ Are investments required to bring your manufacturing capabilities up to par with best-in-class producers?
- ◆ Would outsourcing non-vital or non-competitive operations reduce structural and overhead costs?

ROCE addresses all of these concerns...and more.

GET TO KNOW US

CHOOSE THE LEVEL OF SUPPORT TO FIT YOUR NEEDS

2-3 DAYS

Inventory Productivity Analysis

1 WEEK

Accounts Receivable Opportunity Assessment

3 WEEKS

Make Vs. Buy Diagnostic - or - Capacity Analysis

WHY SHOULD IT MATTER TO YOU?

Companies must fund physical assets, inventory and accounts receivable. Freeing up capital needed to run operations provides cash to grow the business.



*Dogged Determination
for Tough Jobs*

"Reduce Inventory and Accounts Receivable by 20% or more and expand your gross margins."

LOOKING FOR MORE INFORMATION?

Pragmatek will be happy to share in-depth examples and success stories using ROCE. Call or e-mail us at your convenience.