

## Strategic Sourcing

Pragmatek's 'Rapid Return' Service That Delivers Immediate Results and High ROI

### HOW IT WORKS

- ◆ **Strategic Sourcing** identifies ways to reduce your costs for purchased materials and services.
- ◆ We align you with the best strategic partners.
- ◆ We develop a **self-funding** project: we don't get paid if you don't get results.
- ◆ Our "Rapid Sourcing" methodology gets right down to business: RFPs issued in weeks, with new prices implemented shortly thereafter.
- ◆ We train and transform your purchasing organization with new skills to achieve **recurring annual savings**.

### WHAT'S YOUR BUSINESS PAIN?

- ◆ Do you have tight or declining margins?
- ◆ Are you missing out on consistent year-over-year cost reductions?
- ◆ Do you have supplier viability risks?
- ◆ Are you dissatisfied with your suppliers' ability to meet quality, cost and delivery expectations?
- ◆ Is your purchasing team lacking the resources or skills to move at the pace you want?

*Strategic Sourcing addresses all of these concerns...and more.*

### GET TO KNOW US

CHOOSE THE LEVEL OF SUPPORT TO FIT YOUR NEEDS

#### 1 DAY

Strategic Sourcing Methodology and Approach Training

#### 1 WEEK

Assessment of major category current procurement practices

#### 3 WEEKS

Diagnostic to produce a self-funding portfolio of opportunities

### WHY SHOULD IT MATTER TO YOU?

Purchased materials represent 60% or more of your total COGS. This is your greatest opportunity for near-term cost savings and bottom line impact.



*Dogged Determination for Tough Jobs*

***"Companies have SAVED 5 – 23% by category on more than \$2 Billion of total spend addressed using Pragmatek's Strategic Sourcing methodology."***

### LOOKING FOR MORE INFORMATION?

Pragmatek will be happy to share in-depth examples and success stories using **Strategic Sourcing**. Call or e-mail us at your convenience.