



Daktronics, Inc.



## The Client

Daktronics is the industry leader in design and manufacture of electronic score-boards, programmable display systems and large screen video displays. They continuously provide the highest quality standard display products as well as custom-designed and integrated systems.

## Pain Points & Challenges

- Excessive fulfillment cycle time due to ineffective capacity utilization, poor process flow and unacceptable First Pass Yield/waste throughout all Business Units
- Inability to proactively respond to order volume / mix changes due to poor Planning and Inventory Management capabilities

## Pragmatek Solutions

- Developed processes/tools to facilitate monthly SI&OP Review to improve forecast accuracy / inventory turns
- Developed Lean Materials Management Organization/Enterprise Strategic Sourcing group to implement JET Planning (Just Enough Time) to improve On-Time Delivery.
- Implemented Lean tools/training to launch Continuous Improvement culture synchronize order fulfillment
- Improved / streamlined Order-to-Cash process to improve process cycle time for all Business Units.

## The Payoffs

### Lean Implementation

Drove single piece flow process to deliver improved margins and over \$1 million in savings

### First Pass Yield

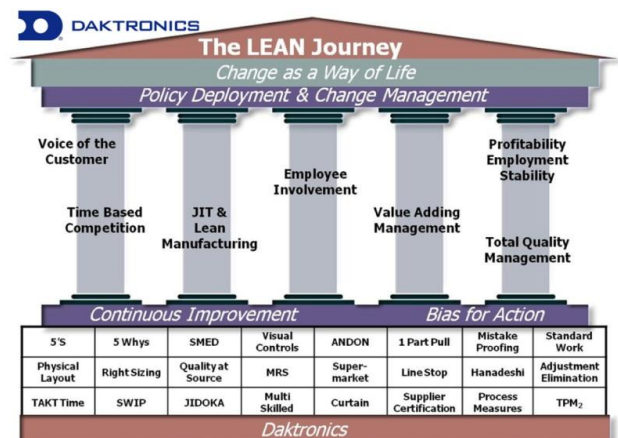
for LED module manufacturing raised from 62% to 97.9%

### Cycle-Time Reduced

by one half across all business units

### On-Time Delivery

improved from <15% to >99%



## From the Client



“We partnered with Pragmatek to help us build a climate for Continuous Improvement and to help us begin our Lean transformation. They trained our employees and rolled up their sleeves to improve operations in all of our Business Units. They put in place the skills and discipline that led to our Lean self-sufficiency that has been the foundation to achieve our growth plans.”

**-Matt Kurtenbach, VP Operations**